## Michael L. Fitzgerald Treasurer of State Capitol Building Des Moines, IA 50319-0005



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January 30, 2017

In accordance with Iowa Code section 12.38, I respectfully submit to you the Linked Investments for Tomorrow (LIFT) Annual Report. The attached report displays all linked investments outstanding as of December 31, 2016.

The Small Business LIFT Program injects capital into small businesses owned and operated by Iowa residents. One-half of the money allocated to the program is available for qualifying small businesses, which are 51 percent or more owned, operated, and actively managed by one or more women, minority persons, or persons with disabilities.

The state treasury works with Iowa financial institutions to offer low interest LIFT loans to Iowa small businesses. A small business contacts its local financial institution and completes the normal lending process. Then the financial institution can apply (on behalf of the small business) for the LIFT program. If approved, the state treasury purchases a certificate of deposit from the financial institution, and the financial institution uses the funds to make the loan to the small business. By statute, the term of each certificate of deposit cannot exceed one year, but may be renewed on an annual basis for a total term not to exceed five years. The lending financial institution pays the state three percent below the current one-year US Treasury for each certificate of deposit, but no less than one percent. The lending financial institution, in turn, may charge the borrower up to, but no more than, four percent above the rate paid to the state.

In 2016, the LIFT program made linked investments of \$1,106,000.00 to ten borrowers. Four of these linked investments were to qualifying small businesses 51% or more owned, operated, and actively managed by one or more women, minority persons, or persons with disabilities. As of December 31, 2016, the LIFT program had a total of 52 linked investments with a balance of \$3,611,796.71. Normally, foregone interest occurs because LIFT investments earn less than the earnings rate of the state's general fund. However, because of the low interest rate environment this year, interest rates on general fund investments were below 1.00% (the minimum interest rate earned on an outstanding LIFT CD). This meant that the treasury did not have foregone interest. Instead, LIFT contributed an extra \$11,623.16 in earnings for the state's general fund.

Please feel free to contact Jina Bresson at 515-281-8478 if you have any questions or comments regarding this report or the Linked Investments for Tomorrow Program.

Respectfully Yours,

Michael L. Fitzgerald

Michael L. Fitzgeral

Treasurer of State

## PROGRAM TOTALS BY COUNTY

Business/Owners	CD#	City	Program	Remaining	Lender	City	Contact	Phone
Carroll County								
Blum Physical Therapy Inc.  Jamie Blum	620	Manning	Female	\$75,350.00	Templeton Savings Bank	Templeton	Kevin Boyle	(712) 655 -3541
Jeff Blum	4.5	,						4== 2=2 22
Total for Carroll County (	1 Borrowe	rs)						\$75,350.00
Cedar County								
Beautiful Land Products of Iowa LLC Michael D. Thompson	651	West Branch		\$55,522.59	Hills Bank and Trust Company	Hills	Carol Mills	(319) 679 -5042
Total for Cedar County (1	Borrower	s)						\$55,522.59
Chickasaw County								
Mary Beth Kamrath- Ovel, CPA, PC Mary Beth Kamrath- Ovel	622	New Hampton	Female	\$28,257.79	Security State Bank	New Hampton	Kathleen Beckman	(641) 394 -3021
Total for Chickasaw Cour	nty (1 Borro	owers)						\$28,257.79
Clayton County								
The After Party  Erin Bries  Alex Finch	642	Holy Cross	Female	\$7,430.38	People's State Bank	GUTTENBER G	Amy Tway	(563) 252 -2211
<b>Total for Clayton County</b>	(1 Borrow	ers)						\$7,430.38
Delaware County								
Tiffany Perrinjaquet  Tiffany Perrinjaquet	2674	colesburg	Female	\$20,000.00	farmers savings bank	colesburg	tom klaus	(563) 856 -2525
Total for Delaware Count	ty (1 Borro	wers)						\$20,000.00
Iowa County								
Christopher A. Stransky  Christopher A.  Stransky	1658	Riverside		\$18,794.86	Hills Bank and Trust Company	Hills	Carol Mills	(319) 679 -5042
Harlyn Bolkema Harlyn Bolkema	605	Boyden		\$13,952.70	American State Bank	Sioux Center	Eric Haveman	(712) 439 -2929
Maureen Pruisner CPA, PLC	2661	Cedar Falls	Female	\$73,452.22	Lincoln Savings Bank	Reinbeck	Chris Frischmeyer	(319) 788 -6441

Maureen Pruisner							
Total for Iowa County (3	Borrowers	)					\$106,199.78
Johnson County							
Don's Lock & Safe, LLC	2664	Iowa City	\$85,000.00	Hills Bank and Trust Company	Hills	Carol Mills	(319) 679 -5042
Brian E. Lough  MahnaMahna Inc  Adam Melchert	1659	Iowa City	\$69,258.69	Hills Bank and Trust Company	Hills	Carol Mills	(319) 679 -5042
Chrisian Borgwardt dba CB Engineering  Christian Borgwardt	1657	lowa City	\$54,135.29	Hills Bank and Trust Company	Hills	Carol Mills	(319) 679 -5042
Gahn Stump Removal, LLC Neil P. Gahn	2662	Iowa City	\$41,554.83	Hills Bank and Trust Company	Hills	Carol Mills	(319) 679 -5042
Berry Insurance & Financial Services  James K Berry	2671	Coralville	\$113,000.00	Hills Bank and Trust Company	Hills	Carol Mills	(319) 679 -5042
Christian Hogan dba Chris Hogan Auto Repair Christian M. Hogan Renee M. Hogan	618	lowa City	\$5,353.71	Hills Bank and Trust Company	Hills	Carol Mills	(319) 679 -5042
Ponds Iowa LLC  Joshua R. Schonhorst	627	lowa City	\$17,282.67	Hills Bank and Trust Company	Hills	Carol Mills	(319) 679 -5042
Drain Rite Plumbing & Drain Inc  Landon Driscoll	643	lowa City	\$125,792.31	Hills Bank and Trust Company	Hills	Carol Mills	(319) 679 -5042
Heritage Land Stewards LLC Carter Johnson	644	Coralville	\$47,370.91	Hills Bank and Trust Company	Hills	Carol Mills	(319) 679 -5042
4DOTS LLC dba Wig & Pen East  Stacey Johnson David Baker  William Johnson Thomas Johnson	634	lowa City	\$47,487.98	Hills Bank and Trust Company	Hills	Carol Mills	(319) 679 -5042

Drew Murphy Strength & Fitness LLC Andrew L. Murphy	653	Tiffin		\$3,348.45	Hills Bank and Trust Company	Hills	Carol Mills	(319) 679 -5042
Christopher Grebner DBA Spoon & Fork / Farmer's Table  Christopher Grebner	1655	Iowa City		\$57,475.32	Hills Bank and Trust Company	Hills	Carol Mills	(319) 679 -5042
Triumph Today Coaching LLC <i>Mandi E Kowal</i>	1656	Iowa City	Female	\$20,403.12	Hills Bank and Trust Company	Hills	Carol Mills	(319) 679 -5042
CVO Fitness Studio Inc dba Max Effect Carrie Van Orden	635	Iowa City	Female	\$82,250.91	Hills Bank and Trust Company	Hills	Carol Mills	(319) 679 -5042
Anna Chung DDS PC  Anna Chung Choe	638	Coralville	Female	\$200,000.00	Hills Bank and Trust Company	Hills	Carol Mills	(319) 679 -5042
PRN Professional Services Inc Kathleen Reynolds	649	Iowa City	Female	\$42,495.69	Hills Bank and Trust Company	Hills	Carol Mills	(319) 679 -5042
D & R Pest Control LLC  Angela Gray  Tony Gray	630	Iowa City	Female	\$89,985.18	Hills Bank and Trust Company	Hills	Carol Mills	(319) 679 -5042
Adeva Salon and Spa, Inc Shannon M Kindred Allisha J Klostermann	2673	Coralville	Female	\$150,000.00	Hills Bank and Trust Company	Hills	Carol Mills	(319) 679 -5042
Discerning Eye, Inc  Joni O. Schrup	2672	Iowa City	Female	\$165,000.00	Hills Bank and Trust Company	Hills	Carol Mills	(319) 679 -5042
Samantra Yoga Studio LLC Samantha Myers	647	North Liberty	Female	\$38,945.36	Hills Bank and Trust Company	Hills	Carol Mills	(319) 679 -5042
Architectural Metal Folding Inc Emily Henning Marcus	1664	North Liberty	Female	\$179,690.02	Hills Bank and Trust Company	Hills	Carol Mills	(319) 679 -5042

Total for Linn County (7 E	Porrouges							\$213,548.36
Hands in Harmony Inc	1662	Cedar Rapids	Female	\$2,573.53	Hills Bank and Trust Company	Hills	Carol Mills	(319) 679 -5042
Anne K. Wilson Law Office, PLLC Anne K. Wilson	1663	Hiawatha	Female	\$2,379.92	Hills Bank and Trust Company	Hills	Carol Mills	(319) 679 -5042
Partners in Medicine PC  Cindy Hanawalt	637	Cedar Rapids	Female	\$34,105.07	Hills Bank and Trust Company	Hills	Carol Mills	(319) 679 -5042
Brett Rickard DBA Rickard Sign & Design Brett Rickard	646	Lisbon		\$18,587.26	Hills Bank and Trust Company	Hills	Carol Mills	(319) 679 -5042
Jim Cox DDS, PC  James F. Cox	2666	Cedar Rapids		\$61,225.08	Hills Bank and Trust Company	Hills	Carol Mills	(319) 679 -5042
GLP Enterprises Inc  Gary Petrick	2665	Fairfax		\$23,677.50	Hills Bank and Trust Company	Hills	Carol Mills	(319) 679 -5042
Country Club Lawn Care LLC Christopher Pultz	2670	Marion		\$71,000.00	Hills Bank and Trust Company	Hills	Carol Mills	(319) 679 -5042
Linn County								
Total for Lee County (1 B	orrowers)							\$200,000.00
Dan Boone, LLC  Danny Boone	2667	Donnellson		\$200,000.00	Pilot Grove Savings Bank	Pilot Grove	Jeff James	(319) 469 -3951
Total for Johnson County	(24 Borro	wers)						\$1,752,510.05
Number 1 Auto LLC Rafat A. Alawneh	648	Iowa City	Minority	\$47,821.55	Hills Bank and Trust Company	Hills	Carol Mills	(319) 679 -5042
Taft CRG LLC dba Blue Sky Carpet Care Christopher R. Garcia	645	Iowa City	Minority	\$38,653.58	Hills Bank and Trust Company	Hills	Carol Mills	(319) 679 -5042
Midwifery  Kathleen McCormick  Devine	2663	Coralville	Female	\$30,204.48	Hills Bank and Trust Company	Hills	Carol Mills	(319) 679 -5042
Mother and Child								

Ben & Jennifer Scorpil  Ben Scorpil	2668	Columbus Junction		\$165,000.00	Hills Bank and Trust Company	Hills	Carol Mills	(319) 679 -5042
Jennifer Scorpil					,			
Total for Louisa County (	1 Borrower	·s)						\$165,000.00
Lyon County								
Calvin Maassen					American		Rachel	(712) 473
Calvin Maassen	628	Inwood		\$165,609.47	State Bank	Sioux Center	Schreurs	-2250
Total for Lyon County (1	Borrowers)							\$165,609.47
Polk County								
Stuff Etc Ankeny Inc								
Benjamin K. Potts	629	Ankeny		\$115,692.96	Hills Bank and Trust Company	Hills	Carol Mills	(319) 679 -5042
Stephanie A. Potts					. ,			
Total for Polk County (1 I	Borrowers)							\$115,692.96
Sac County								
John Vander Waal	636	Hull		\$53,325.98	American State Bank	Sioux Center	Marcia Raman	(712) 722 -4846
Total for Sac County (1 B	orrowers)							\$53,325.98
Sioux County	<b>,</b>							,,
Impact Construction,								
LLC	623	Hull		\$147,500.00	American State Bank	Sioux Center	Eric Haveman	(712) 439 -2929
Rick Kattenburg					State Balik			-2323
Harlyn Bolkema	C10	Davidan		¢C 04C 00	American	Ciarry Camban	Fui a l la camana	(712) 439
Harlyn Bolkema	610	Boyden		\$6,846.00	State Bank	Sioux Center	Eric Haveman	-2929
Total for Sioux County (2	Borrowers	s)						\$154,346.00
Story County								
Miss Meyer's, LLC	650	Ames	Female	\$37,981.02	State Bank	Spencer	Robert	(712) 834
Kinsey D. Meyer	650	Ailles	remale	\$57,961.02	State Dank	Spericer	Goeken	-2221
Total for Story County (1	Borrowers	)						\$37,981.02
Van Buren County								
Michelle Jean Marie Pinney Burgmeier d/b/a The Village Vet					Pilot Grove			(319) 469
Michelle J.M. Pinney Burgmeier	1661	Birmingham	Female	\$200,000.00	Savings Bank	Pilot Grove	Jeff James	-3951
Joseph P Burgmeier								
Total for Van Buren Cour	nty (1 Borro	owers)						\$200,000.00

Washington County								
Benjamin C Gingerich  Benjamin C Gingerich	1660	Kalona		\$39,022.33	Hills Bank and Trust Company	Hills	Carol Mills	(319) 679 -5042
AMH Trucking, LLC  Alan Horesowsky	2675	Wellman		\$24,000.00	Hills Bank and Trust Company	Hills	Carol Mills	(319) 679 -5042
Colbert Trucking, LLC  Tim Colbert  Clint Colbert  Beverly Colbert	3675	Riverside		\$173,000.00	Hills Bank and Trust Company	Hills	Carol Mills	(319) 679 -5042
Eden Salon & Spa LLC  Kailee Seward	2669	Kalona	Female	\$25,000.00	Hills Bank and Trust Company	Hills	Carol Mills	(319) 679 -5042
Total for Washington Co	unty (4 Boı	rowers)						\$261,022.33
Grand Total								\$3,611,796.71

## **NEW CDS IN 2016**

Dan Boone, LLC  Danny Boone	2667	Donnellson		\$200,000.00	Pilot Grove Savings Bank	Pilot Grove
Ben & Jennifer Scorpil Ben Scorpil Jennifer Scorpil	2668	Columbus Junction		\$165,000.00	Hills Bank and Trust Company	Hills
Eden Salon & Spa LLC Kailee Seward	2669	Kalona	Female	\$25,000.00	Hills Bank and Trust Company	Hills
Country Club Lawn Care LLC Christopher Pultz	2670	Marion		\$71,000.00	Hills Bank and Trust Company	Hills
Berry Insurance & Financial Services  James K Berry	2671	Coralville		\$113,000.00	Hills Bank and Trust Company	Hills
Discerning Eye, Inc  Joni O. Schrup	2672	Iowa City	Female	\$165,000.00	Hills Bank and Trust Company	Hills

Adeva Salon and Spa, Inc Shannon M Kindred	2673	Coralville	Female	\$150,000.00	Hills Bank and Trust	Hills
Allisha J Klostermann					Company	
Tiffany Perrinjaquet Tiffany Perrinjaquet	2674	colesburg	Female	\$20,000.00	Farmers Savings Bank	Colesburg
AMH Trucking, LLC  Alan  Horesowsky	2675	Wellman		\$24,000.00	Hills Bank and Trust Company	Hills
Colbert Trucking, LLC  Tim Colbert  Clint Colbert	3675	Riverside		\$173,000.00	Hills Bank and Trust Company	Hills
Beverly Colbert						

TOTAL \$1,106,000.00